

Franchisee Opportunity to own World's Biggest E-Mall



Nextgen Franchisee Presentation
Silver Model



Services Overview

Vakrangee Kendra offers a broad spectrum of services across different sectors to offer a "one-stop shop" solution for its customers.





NEXTGEN VAKRANGEE KENDRA – OUR PARTNERS

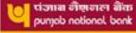
BANKING











FINANCIAL SERVICES











ATM



भारतीय रिजर्व वैंक Reserve Bank of India India's Central Bank



(White Label ATM License)

E-GOVERNANCE







INSURANCE

























E-COMMERCE













LOGISTICS













Exclusive Offer

1st Instalment

Become a

Nextgen Vakrangee Franchisee at

Rs. 1,11,000*

Outlet will become operational with all services except ATM



2nd Instalment

Rs. 1,89,000**

Financing Option will also be available in future

^{* -} Total First Installment of Rs.1,11,000 + 5,000 (Freight Charges) + 20,880 (GST) = Rs. 1,36,880

^{** -} Total Second Instalment of Rs. 1,89,000 + 10,000 (Freight Charges) + 35,820 (GST) = Rs. 2,34,820



Silver Model

Hardware Equipment Details



Silver Kendra has Two counters

Counter 1Banking Related Equipment

- Laptop
- Display monitor
- Biometric Device
- POS Machine

Counter 2All Other Services

- Laptop
- Display monitor
- Biometric Device
- Weighing Scale

Common Infrastructure

- Digital signage
- CCTV camera with NVR
- UPS Set
- All in one Printer
- Fake Note Detector
- Safe with lock
- Main signage Flex
- Software licenses



Silver Model



ATM Service



Huge Earning potential

ATM will be provided on custodian basis and service will be started only after the full payment is received



Franchisee Earnings

Expected Earnings of Nextgen franchisee

Expected Monthly Revenue From Sales Of Services	Amount in Rs.
E-governance services	5,000
Banking services	25,000
Financial and other services	10,000
Insurance services	10,000
ATM services	25,000
E-commerce services	15,000
Logistic services	5,000
Total Monthly Earnings (A)	95,000

Expected Monthly Operating Expenses	Amount in Rs.
Manpower Charges (For 1 operator)	10,000
Rent	5,000
Office expenses including electricity charges and connectivity	5,000
charges	
Maintenance charges to be paid to Vakrangee	5,000
Localised marketing cost	5,000
Total Monthly Operating Expenses (B)	30,000
Net monthly earning for franchisee (A-B)	65,000

Monthly Earning
Potential of
Rs. 65,000+

The above calculations are based on estimated working and actuals will differ based on the location, demography and capability of the franchisee. Please also refer to the disclaimer clause given in the Presentation.

Future earning potential - Advertising income and additional services income that might be added.



Silver Model Look & Feel

Two counters for Min. Area of 100 sq. ft services

The Interior and Branding of the outlet should be done by the franchisee as per the Design Manual provided by Vakrangee



About Vakrangee

Our Profile

Vakrangee is a technology-driven company, focusing on creating India's largest network of last-mile retail outlets. We have emerged as a "one-stop shop" digital convenience store providing a variety of services such as banking, insurance, ATM, e-governance, e-commerce, logistics and financial services. "Vakrangee aims to be the most trustworthy physical as well as online convenience store across India."







3,504 Nextgen Kendras*

One of the large franchisee network companies with presence in 2,186 postal codes

25+ Years

Founded in the year 1990, Vakrangee has 25+ years of service excellence.

Debt-free Company

A company with zero debt.



Vakrangee Awards & Recognition



- Vakrangee makes history by setting GUINNESS WORLD RECORDSTM title for the *Most stores* launched simultaneously on 14th January 2019
- Launched 1107 Nextgen Vakrangee kendra stores across the country at 11.07 Am on the same day
- Overall the Company launched 3,300+ stores on a Pan India basis
- This is the highest number of stores opened anywhere in the world



- Vakrangee has been awarded as the best
 'FINANCIAL SERVICES RETAILER OF THE YEAR' at the Indian Retail Awards 2019.
- Award recognises company's 'Nextgen Vakrangee Kendras' growth and customer satisfaction in 2018-19.
- The objective of the Indian Retail Awards is to recognize the Retailers who are closing the gap between operational reality and consumer expectations with great retailing practices.



Our Presence

Sr. No.



3504 OUTLETS

19 STATES

366 Districts Covered

2186 Postal Code Covered

68% Presence in Tier V & VI Cities



31. 140.	State Name		
1	Bihar		
2	Chandigarh		
3	Chhattisgarh		
4	Delhi (NCR)		
5	Goa		
6	Gujarat		
7	Haryana		
8	Himachal Pradesh		
9	Jharkhand		
10	Karnataka		
11	Kerala		
12	Madhya Pradesh		
13	Maharashtra		
14	Odisha		
15	Punjab		
16	Rajasthan		
17	Uttar Pradesh		
18	Uttarakhand		
19	West Bengal		

State Name

Nextgen Vakrangee Kendra Locator

Source: Company
*As on 31st March 2019



About Nextgen Vakrangee Kendra

Key Features

Store Exclusivity & Consistent Branding	BRANDING	 Exclusive store model with same service level and same customer experience Standardized layout and design by L&H (Lewis & Hickey) Uniform and consistent branding for higher brand recall and visibility
ATM in Each Outlet	11	 ATM at each outlet located within the store Potential to enhance the footfall significantly Additional stream of revenues for the franchisee
Centralized Monitoring System		 Centralized CCTV system Better security at the store Full compliance with RBI guidelines to maintain more than 90 days video recording back up
Digital Advertising	ADS	 Digital signage to enable centrally monitored advertisement campaigns To enhance the interaction between customers and partners Focus to initiate advertising revenue
PIN-Pad Devices		 To enable various kinds of payment modes at any Vakrangee Kendra Integration in process to start accepting RuPay/Debit/Credit card payments



Unique Features & Advantages



FRANCHISEE



Own The World's Biggest E-mall*

Zero Franchisee Fees Trust & Respect
Within Your Community





Attractive ROI And Quick Payback Of Capex

Zero Inventory Model Last Mile Infrastructure And Technology Support



Franchisee Success Stories

E-Commerce & E-Governance Services

Service Type

Highest Commission Earned



Assisted E-Shopping

Monthly commission earned: Rs. 1,49,576

Location: Bhiwani, Haryana



E-Governance

Monthly commission earned: Rs. 46,910

Location: Daudnagar(NP), Bihar



Franchisee Success Stories

Banking & ATM Services

Service Type

Highest Commission Earned



Monthly commission earned: Rs. 1,27,083

Location: Sanchore, Rajasthan



Monthly commission earned: Rs. 1,13,830

Location: Banswara, Rajasthan



Franchisee Success Stories

Logistics, Insurance & Financial Services

Service Type

Highest Commission Earned



Logistics Services

Monthly commission earned: Rs. 26,723

Location: Chandrapur, Maharashtra



Insurance Services

Monthly commission earned: Rs. 63, 875

Location: Jalna, Maharashtra



Financial Services

Monthly commission earned: Rs. 35,020

Location: Mumbai, Maharashtra



Contact Us

Apply For This Unmissable Opportunity*



Toll-free number - 1800 274 4427 | Available from - 8 AM to 8 PM



Visit - www.vakrangee.in



Enquire at - https://apply.vakrangeekendra.in

^{*}Above stated details are the only official channels to contact Vakrangee Limited.



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