

# VAKRANGEE LIMITED



PRESS RELEASE

VAKRANGEE Q2FY2019-20 FINANCIAL RESULTS

**Total Income stood at ₹ 172.75 Crore, QoQ growth of 17.28%**

**PAT stood at ₹ 10.87 Crore, QoQ growth of 39.10%**

**21,000+ Total No. of NextGen Outlets - 8,500 Operational & 12,500+ under On-Boarding process**

**MUMBAI, November 13, 2019:** Vakrangee Limited (VL), announced its unaudited Financial Results for the quarter ended September 30, 2019.

## **Key Highlights – Q2FY2019-20**

- Robust growth seen in Financials due to clear focus on Store profitability and service activation across the network.
- PAT has increased by 39.8% QoQ basis due to strong operating leverage as well as impact of lower Tax rates.
- Strong Operating metrics – NextGen overall throughput increased by ~17% and Number of Transactions increased by 28% on QoQ basis.

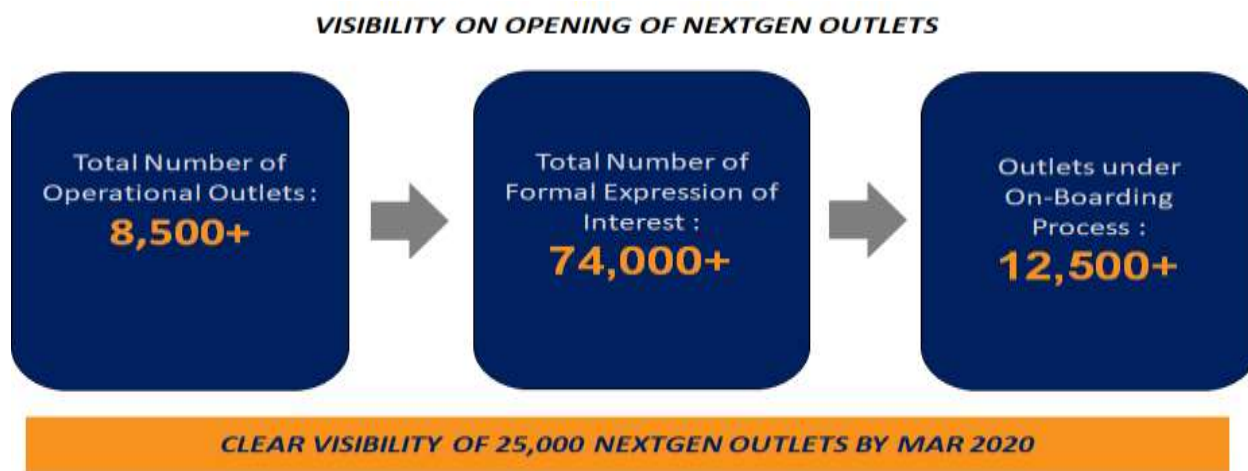
## **Key Financial Highlights for Q2FY2019-20 (Consolidated)**

- Total Income stood at ₹ 172.75 crore in Q2FY2019-20 as against ₹ 147.30 crore for the preceding quarter current year, registering a growth of 17.28%.
- Revenue from Operations stood at ₹ 151.85 crore in Q2FY2019-20 as against ₹ 126.78 crore for the preceding quarter current year, registering a growth of 19.77%.
- EBIDTA stood at ₹ 20.46 crore in Q2FY2019-20 as against ₹ 19.26 crore for the preceding quarter current year, registering a growth of 6.20%.
- PAT stood at ₹ 10.87 crore in Q2FY2019-20 as against ₹ 7.81 crore for the preceding quarter current year, registering a growth of 39.10%.
- EPS (basic) for the face value of ₹ 1 stood at ₹ 0.11 in Q2FY2019-20 as against ₹ 0.07 in Q1FY2019-20, registering a growth of 57.14%.

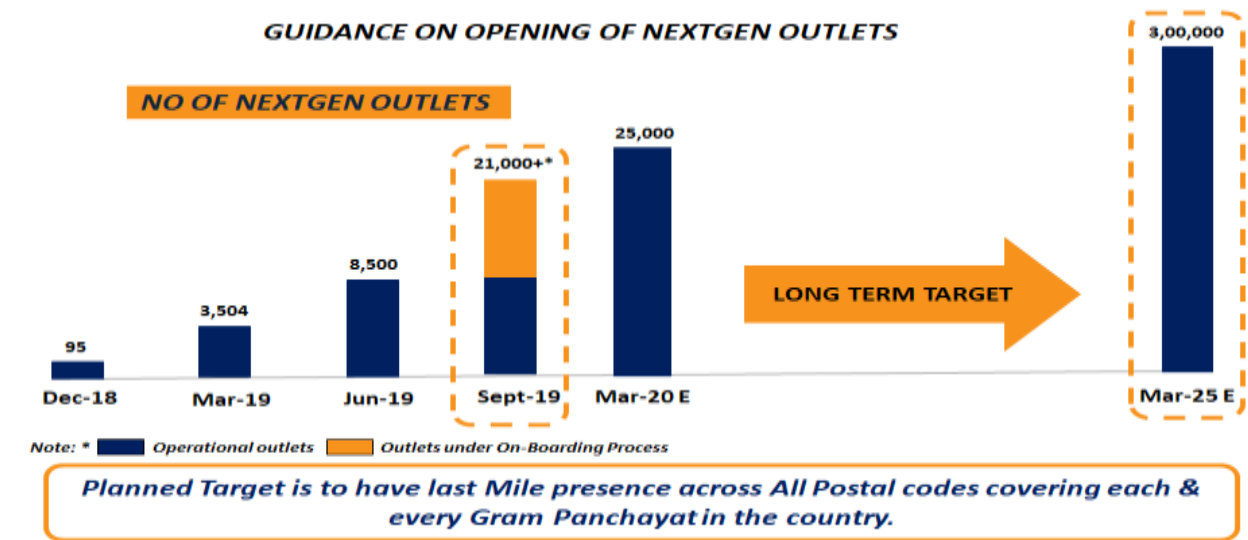
## **Performance Update**

- 21,000+ Total No. of NextGen Outlets - 8,500 are operational outlets & 12,500+ outlets under On-Boarding process.
- ~₹ 37.5 Billion Quarterly Throughput on Nextgen Vakrangee Platform – Transaction Value
- US\$ 2.1 Billion Annual Run Rate Throughput – Transaction Value - basis Current No. of Operational NextGen Outlets
- ~15.1 Million Quarterly No. of Transactions on NextGen Vakrangee Platform

## Visibility on opening of Nextgen Outlets



## Guidance on Opening Nextgen Outlets



## About Vakrangee Limited

[\(BSE Code: 511431; NSE Code: VAKRANGEE\)](#)

Incorporated in 1990, Vakrangee is the unique technology driven company focused on building India's largest network of last-mile retail outlets to deliver real-time banking & Financial Services, ATM, insurance, e-governance, e-commerce and logistics services to the unserved rural, semi-urban and urban markets. The Assisted Digital Convenience stores are called as "Vakrangee Kendra" which acts as the "One-stop shop" for availing various services and products.

## For further information, please contact at:

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